



# Magill College Pty Ltd Trading as Magill College Sydney

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## COURSE INFORMATION BSB40820 CERTIFICATE IV IN MARKETING AND COMMUNICATION

CRICOS Course Code: 106489M

<b>Course Duration:</b>	52 weeks including a twelve (12) week approved holiday period.	
<b>Course Location:</b>	Level 4, 388-390 Sussex Street, Sydney NSW 2000 (face-to-face component).	
<b>Course Mode of Study:</b>	20 contact hours per week, consisting of 13.5 hours classroom based face-to-face learning and 6.5 hours online learning.	
<b>Course Fee</b>	<b>Enrolment Fee (non-refundable)</b>	<b>Material Fee (incl. study materials)</b>
A\$ 8,000.00	A\$ 200.00	A\$ 200.00
Please note Magill College Sydney reserves the right to vary the Course Fees and Other Fees with prior notice. Please contact the College prior to enrolling to confirm the current cost and fee structure.		
<p><b>Entry requirements:</b> There are no pre-requisite entry requirements for this qualification. Magill College Sydney does not accept any students under 18 years of age, and therefore it is mandatory that all students who wish to enrol in this course must be at least 18 years of age. For international students whose first language is not English, the minimum required level of English language proficiency is an IELTS score of 5.5 or TOEFL iBT score of 46 (TOEFL iBT test taken on or before 25 July 2023) [or equivalent, as recognised by Department of Home Affairs (DHA) and a satisfactory completion of HSC Year 12 or equivalent.]</p>		
<p><b>Learning and Career Pathways Information:</b> Preferred pathways for students into this qualification may include a number of entry points, including:</p> <ul style="list-style-type: none"> <li>• A satisfactory completion of HSC Year 12 or equivalent; or</li> <li>• For mature age entry (21 years of age or above) with vocational experience assisting in a range of environments, but without a formal qualification.</li> </ul>		
Pathways from the qualification: Students who gain the BSB40820 Certificate IV in Marketing and Communication qualification can further their study in the BSB50620 Diploma of Marketing and Communication or other Diploma level qualifications within the BSB Business Services Training Package, or other Training Packages.		
<p><b>Qualification Packaging Rules:</b> To attain the BSB40820 Certificate IV in Marketing and Communication qualification twelve (12) units (Six (6) Core units and six (6) Elective units) must be completed successfully. These units of competency have been selected in accordance with packaging rules, as specified in Release No.1 of BSB40820 Certificate IV in Marketing and Communication.</p>		
Upon completion of the qualification under the course structure listed below students will be issued with an AQF Qualification BSB40820 Certificate IV in Marketing and Communication. Students completing assessment requirements for part of a qualification will be awarded a Statement of Attainment, indicating which units of competency they have completed.		
<b>Core Units</b>		
BSBCMM411	Make presentations	
BSBCRT412	Articulate, present and debate ideas	
BSBMKG433	Undertake marketing activities	
BSBMKG435	Analyse consumer behaviour	
BSBMKG439	Develop and apply knowledge of communications industry	
BSBWRT411	Write complex documents	
<b>Elective Units</b>		
BSBMKG440	Apply marketing communication across a convergent industry	
BSBMKG434	Promote products and services	
BSBFIN401	Report on financial activity	
BSBOPS404	Implement customer service strategies	
BSBINS401	Analyse and present research information	
BSBINS402	Coordinate workplace information systems	
<b>Vocational Outcome:</b>	<p>This course is designed for:</p> <ul style="list-style-type: none"> <li>• Individuals who use well developed marketing and communication skills and a broad knowledge base in a wide variety of contexts; or</li> <li>• Individuals who in these roles apply solutions to a defined range of unpredictable problems and analyse and evaluate information from a variety of sources; or</li> <li>• Conversely, it may also apply to those individuals who may provide leadership and guidance to others with some limited responsibility for the output of others, however they typically report to more senior practitioners.</li> </ul> <p>Further information regarding BSB – Business Services Training Package can be accessed at: <a href="http://www.training.gov.au">www.training.gov.au</a></p>	